INTEROFFICE MEMORANDUM

TO: DR. JAMES FRANCHINI, SUPERINTENDENT

FROM: MICHAEL OUIMET, ASSISTANT SUPERINTENDENT FOR BUSINESS

SUBJECT: BUS REPLACEMENT PLAN/BUS PROPOSITION

DATE: FEBRUARY 3, 2021

CC: BOARD OF EDUCATION, MARK PREMO

I am recommending the district seek voter approval on May 18, 2021, to spend \$780,763 to purchase nine (9) new school buses in alignment with the District's bus replacement schedule. This schedule of bus replacements was recommended in the district's transportation study completed in the fall of 2010 by Transportation Advisory Services (TAS). Note: We are placing the full TAS report on the Board's portal for your reference.

Please see the "Fleet" section of the TAS report for details on the recommended replacement plan methodology. See P. 4-7

The School Bus Proposition breaks down as follows:

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$593,520 purchase of five (5), 65-passenger school buses @ $118,704 per bus 170,794 for the purchase of three (3), 29-passanger school buses @ $56,931 per bus 34,049 for the purchase of one (1), Chrysler Pacifica Van @ $34,049 $798,363 ($17,600) Less: Trades of $17,600 for eight (8) buses. $780,763
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Please see attached, the proposed specifications for the vehicles recommended to be purchased. See P. 8-15

TAS recommends a consistent replacement plan, requiring a bus purchase vote each year, because an annual replacement plan of the existing fleet helps the district to maintain student safety and control repair & maintenance costs on older buses. A well thought out bus replacement plan is more cost effective and enables the district to consolidate routes and adjust its fleet as needed year to year. The replacement plan will also support continuation of the District's excellent safety record with the New York State Department of Transportation.

Please find attached a current profile of the district's bus fleet, including a projected replacement schedule. See P. 16-18

The district's bus fleet travels nearly one million miles a year. The average useful life of our buses, due to terrain traveled and Northeast weather conditions, is about 10 years with each bus logging approximately 90,000-130,000 miles over that time. Our buses typically are not retired due to mechanical failure, but because of bus body corrosion.

The total estimated cost of the nine (9) new vehicles is \$798,363. After receiving an estimated \$17,600 for trade-in value on eight (8) buses (106, 107, 108, 109, 113, 115, 119 & 122) that will be taken out of service, the net cost to the district for the nine new vehicles will be \$780,763.

The district is also eligible to receive 71.8 percent State Aid on the purchase, making the district's net principal cost \$220,176. On average the net local cost for each of the eight buses will be \$44,035. Funds for this purchase will be bonded over a five year period to correlate with timeframe State Aid payments are made for bus purchases.

AVERILL PARK CENTRAL SCHOOL DISTRICT 2021-2022 BUS REPLACEMENT PROPOSAL

PURCHASES	Qty			
	<u>Buses</u>	Capacity/Model	<u>Unit Price</u>	<u>Total</u>
	5	65 Passenger	118,703.86	593,519.30
	3	29 Passenger Micro Bird G5	56,931.47	170,794.41
	1	Chrysler Pacifica Minivan		34,049.13
			_	
			Total Bus Purchase	798,362.84

	Bus		
TRADE-INS	Number	Capacity/Model	Trade Value
	106	66 Passenger	(1,500.00)
	107	66 Passenger	(1,500.00)
	108	66 Passenger	(1,500.00)
	109	66 Passenger	(1,500.00)
	113	20 Passsenger	(3,100.00)
	115	65 Passenger	(4,500.00)
	119	28 Passenger	(3,100.00)
	122	28 Passenger	(900.00)

LESS: Total Bus Trade- (17,600.00)

Net Cost of New Buses 780,762.84

FLEET

FLEET

The District currently operates 76 student transportation vehicles. At the end of this section we have included a detailed fleet listing as of 9/2010. We have also included a Fleet Profile which shows the fleet by capacity and age, and a chart which demonstrates the number of vehicles by model year.

• Based upon data provided by the Department, it appears that 16 vehicles would be considered spare vehicles. These spares would be used as a replacement during maintenance downtimes, or supplemental vehicles should additional program demands occur.

Industry standards would typically have a spare ratio of approximately 15% to 20% of the route vehicles (9 to 12 vehicles). The ratio can vary depending on extra-curricular demands, and the age/mileage of the fleet (older/higher mileage fleets need more spare buses due to maintenance issues). After looking at the total number of spare vehicles, it is important to make sure that they are properly distributed throughout the fleet to ensure adequate back-up to vehicles of differing capacities. Following are the spare buses by capacity:

Capacity	# Spares	# of Route Buses
4 passenger	1	1
12 children + 3 wheelchair	0	1
9 children + 3 wheelchair	3	3
20-30 passenger	5	17
65-66 passenger	7	38

If the 15%-20% spare test was utilized based on the route buses by capacity, there would appear to be a need to adjust the fleet size in the 20-30 passenger bus cateogry. In the area of wheelchair vehicles, it is not unusual to operate more vehicles given the varying demand and the need to respond to student requirements in a short timeframe.

It would be appropriate for the District to maintain strict vehicle usage records to ensure that proper vehicle assets are being provided to the Department. In this age of needing to operate the program at the lowest possible cost, it is important to keep in mind that a spare bus that is infrequently operated still costs the District approximately \$2,500 per year due to mandated inspections, preventative maintenance efforts, storage costs, and insurance.

- Bus purchases were not approved by the voters during both the 2008 and 2010 budget votes. Therefore, bus purchases were not made during the 2008-2009 school year, or the current 2010-2011 school year.
- As shown on the Fleet Listing, the current fleet shows an average mileage of 57,092 with an average age of 4.6 years. These averages are slightly lower than the Statewide averages that we have gathered over the years. We have historically found that the "average" fleet shows an average mileage of approximately 70,000 miles with an average age of approximately 5.5 years.

As can be seen on the Fleet Profile at the end of this section, over the past 10 years the District has been somewhat sporadic in the fleet replacements. As the District determines which buses to replace, a number of typical factors should be taken into consideration when developing a fleet replacement program. These factors are:

- Vehicle age
- ♦ Mileage
- Utilization
- Future District needs
- Historical repair costs (both parts and labor)
- Inspector recommendations
- ♦ Residual value

As we discuss in the Maintenance section of this report, the District is now using fleet maintenance software. However, the software does not contain historical repair costs on the buses; it does not contain labor cost detail; and it does not contain all outside maintenance costs and repairs. When used effectively, this type of maintenance software can document historical repair costs for each bus, thus providing valuable information for fleet replacement projections.

FUTURE PURCHASES

• As the District considers future bus purchases, it is important to keep in mind that Federal standards on large buses will be modified for 2012 model year buses. These changes will undoubtedly increase the cost of the buses. Therefore, if possible, we suggest that

consideration be given to acquiring 2011 model year large buses. This will require a bus purchase approval during the Spring of 2011.

During the course of our review there were discussions relative to the age of the buses that should be replaced. As mentioned above, more than just age should be the determinant on bus replacement. However, age is a significant factor and for planning purposes we will use age as a guide.

We believe that given the quality of the vehicles being purchased by the District, the use pattern that we have observed, the indoor storage and access to bus washing, and the quality of the mechanics, the District should develop a replacement program that would have the large route buses (20-66 passenger) replaced on a 10 year cycle, and the smaller vehicles (4-12 w/c) replaced on a 7 year cycle. Obviously, both the 10 year and 7 year goals would need to be tempered by the other factors that we recommend be considered.

On a general basis, there are 67 buses that would fall into the large category. Over time, this would require approximately 7 large buses replaced each year. There are 9 smaller vehicles in the fleet but the vast majority are 2007 model years. Therefore, the District should accelerate some of the replacement in the next budget cycle and work toward a more consistent replacement plan. The actual number will need to be adjusted each year based on usage needs and a detailed repair cost review.

However, as long as the Transportation Aid process in New York State remains in the current format, the consistent replacement of buses allows the District to utilize the aid income on an annual basis to assist in the funding of future buses. Sporadic bus purchases negatively impact capital purchase aid cash flow creating additional budget strains during difficult budget years.

Department of Transportation (DOT) inspection criteria mandate that buses meet minimum quality and performance standards. As buses age the incidence of inspection failures typically increases, resulting in the need for more spare buses, more costly major repairs, and increased frequency of breakdowns. In order to keep the buses running, the districts who delay bus purchases must necessarily perform expensive repairs within the operating budgets of the

departments. Additionally, as fleets age, maintenance staffing typically increases in order to keep up with the mandated repairs.

The attempt to save money by not replacing a bus may increase the cost of transportation over the longer term. Therefore, a consistent, well structured replacement program based on a detailed bus replacement recommendation should be instituted in the District, and should be supported by the taxpayers.

- Based upon feedback during our interviews, we recommend that the District consider two options during future bus purchases:
 - 1. The Special Needs Department would like a large bus with a lift to accommodate one or more wheelchairs to allow mainstreaming of the students, and to facilitate field trips. Given the number of smaller wheelchair vehicles, we do not believe that a backup large bus with a lift would initially be required as the student could be transported on a smaller bus for a short period of time if the larger bus was not available.
 - 2. Both the Athletic Department and the School Buildings would like one or more large buses with undercarriage storage areas. These are beneficial to carry sports or musical equipment that are not allowed in the passenger areas. In many cases the larger buses with the storage capability can eliminate the need to operate a smaller support vehicle that is driven simply to transport equipment. We recommend that the District consider at least two large buses with this option.
- We have reviewed several proposals from Leonard Bus Sales of Deposit, New York, and a purchase order from the District, for several different sized buses. This review was conducted to determine if any options are being purchased which are not typical and cost-justifiable. The purchase options above the base cost are consistent with similar options purchased by many other school bus operations. There does not appear to be any extravagant purchasing with the single largest cost shown as an "option" being the mandated surcharge to meet Federal emission control requirements (\$6,000).

4 Leonard Way, Deposit, NY 13754 | T 800-554-4504 F 607-467-4550

Customer Name: Averill Park Central School

Lot C (Item 4-D): Type C, 64 Pupil Conventional Front-Engine Bus

Capacity 65

NYSDOT APPROVAL 2104-NY-65-00WC-ATC 2021 LBS Item #4 GASOLINE CE TYPE C

Transportation Advisor: Sean Reilly (518) 424-6340

Contract #: PC67615 Award/Year: 23000/2016 Group # 40524

CE3005

Date: 10/28/2020

Quote #: SR-21023-005

This Quote Valid for 60 Days

Please Refer to Page 3 for Vehicle Additions and/or Modifications

LEONARD BUS SALES, INC.

IC EXCLUSIVE SAFETY AND CONVENIENCE FEATURES

Windshield, 3 Piece, Flat Pre Trip Inspection Exterior Light Check 857 Cu. In. Driver's Storage Compartment Entrance Door/Warning Light Controls on Steering Wheel Post Trip Child Inspection Monitor Collision Mitigation, Advanced, with Electronic Stability

CHASSIS FEATURES

254" Wheel Base

PSI, 265HP, 548# Torque GASOLINE ENGINE

320 Amp.Alternator

Air Brakes with Dust Shields/Bendix AD-9 Air Dryer

Rear Axle and Suspension19,800#

60 Gallon Fuel Tank, BFR/Stainless Steel Exhaust

10 Stud Disc Wheels, 7.50" Rims

Gear Ratio 6.50 for Gas 265HP/10R22.5 Tires Maintenance Free Batteries, 12V, (3), 2850 CCA Halogen Headlights/Daytime Running Lights Circuit Breakers/HD Chassis Mtd Battery Box

Front DANA Axle - 10.000#

Allison 2500 PTS with Performance Pgrm, 6 Speed/7YR Wty

Allison Trans. Oil Temp Gauge/Fuel/Water Separator Cruise Control/Oil Change Indicator System "OFF"

DANA Axles Standard with 5 yr Warranty

Mud Flaps, Front and Rear 10R22.5 Tires, G Ply All Steers

Tilt Steering Wheel/Wheel Cut 50 Degrees

12 Volt Power Source Intermittent Wipers Easy Tilt Hood

BODY FEATURES

78" Headroom

20" Skirt/ Proflex Stepwell

Entrance Door 36" Outward Opening AIR

5/8" Marine Grade Plywood Two Station Destination Signs

Driver's Seat, National 2000, Mechanical

Blue Upholstery, 42oz. Vinyl

Heater, Driver, 90,000 BTU with Filter Heater, Cutoff Ball Valve in Driver's Area

All Outside Body Lights are LED

Specialty LED/Strobe AIR Stop Arms, F&R Heated Exterior Open View Rosco Mirrors

NYS First Aid Kit

Riveted Headliner/Perforated Full Length

16 Gauge Body Panels Spring White Interior

Koroseal Flooring, BLACK, with Koroseal Aisle Trim

Pebble Top/Nose Step Treads with PROFLEX Coating

Driver's Seat Belt, 3Pt., D Loop, Blaze Orange

Specialty Pro-Lo Roof Hatch Heater, Stepwell, 50,000 BTU

Heater, Passenger, LH Rear, 84,500 BTU

Warning Lights are Strobing/LED

Truck-Lite LED Single License Light/7" LED Back-up Lights

5# Fire Extinguisher 4" Vinyl Helvetica Lettering

STANDARD FEATURES SUBJECT TO CHANGE WITHOUT NOTICE



4 Leonard Way, Deposit, NY 13754 | T 800-554-4504 F 607-467-4550

Customer Name: Averill Park Central School

Lot C (Item 4-D): Type C, 64 Pupil Conventional Front-Engine Bus

Capacity 65

NYSDOT APPROVAL 2104-NY-65-00WC-ATC 2021 LBS Item #4 GASOLINE CE TYPE C Transportation Advisor: Sean Reilly (518) 424-6340

Contract #: PC67615 Award/Year: 23000/2016 Group # 40524

> CE3005 Date: 10/28/2020

Quote #: SR-21023-005

This Quote Valid for 60 Days

Vehicle will be provided with standard features listed on page 2 with the following additions and/or modifications:

OEM Factory Installed Options (Subject to NYSC Discount)

	Gear Ratio 6.50	\$0.00
04XCK/04WEZ-1,2,3,4	2020 - Air Disc Brakes, Front and Rear, {Bendix Spicer ADB22X}, Size 22.5" Dana Axles only. INCLUDES AIR RIDE 21K (Use 04JCA/04JDG for Flat Floor)	\$3,405.00
13XAW-1,2,3,4,RE4,RE5	Transmission,2500, 6 Speed with ALLISON Performance Programming	\$0.00
14TBS	Suspension, Rear, Air Ride - Included with Disc Brakes	\$0.00
40PLB-1,2,3,4,RE4,RE5	Extended Vehicle CE/RE (Inc. Body) Service Contract 36mos/50,000 miles B3215A/CTS-2113	\$1,440.00
40TPM-1,2,3,4	GASOLINE 120mos/150,000 Miles Service Contract CTS3227 Navistar PS105G	\$5,220.00
47ANK-1,2,3,4	Door Switch, Location, Left of Driver, Includes Master Flasher For 8 Lights, Cruise Control on Steering Wheel	\$105.00
47MZV-1,2,3,4	Enhanced, Post Trip Inspection With Driver Controlled Snooze Function Includes Switch and indicator Light	\$105.00
49BTL-1,2,3,4	Antenna, REI # 210073, Flexible Rubber with Swivel Base and 160" Cable	\$101.00
49BVD-1,2,3,4,RE4,RE5	Switch, In Battery Box, Battery Shut-Off, 300A Weather Resistant	\$127.00
49BVG-1,2,3,4	Mirror, Crossview, Exterior (Mirror Lite High Def) for LH&RH Side, Black, Heated	\$151.00
49CLM-1,2,3,4	Radio AM/FM/USB Input/Auxiliary Input, Includes Antenna and Cable, with Public Address System,O/S Spkr under PLATFORM,4 spkrs	\$633.00
49EXD-1,2,3,4,	Mirror, Rear View, Exterior Open View, Motorized, Black Heated	\$403.00
SEAT SPACING IS NOT Gen4	This body plan is NOT GEN4 certified. Will not be able to retrofit to 3 pt belts. Can retrofit for CHILD SEATS ONLY	\$0.00

Subtotal: \$11,690.00

Non-OEM Installed Options (Subject to NYSC Discount)

	Subtotal:	\$5,605.00
RUSTKOTE Rust Protection 10yr 60-66 Passenger		\$2,700.00
Std 4" Lettering		\$0.00
2-Way Radio (Install Only) WELLS COMM (Per Q#63577-00 dated 10/23/2020)		\$670.00
SEON Camera System (Quote #20-102019:14 Dated 10/20/2020)		\$2,235.00

NYS Contract Options (Not Subject to Discount)

	Subtotal:	\$1,281.08
7372115423-1,2,3,4-2020- NYS	Tires, Upgrade Std, tires to CONTINENTAL 10R22.5 G Ply M/S - 2020 NYS	\$77.90
48BTY-4-NYS-CE3005	Window, Passenger, Tempered Tinted, 28% for CE Body Lengths 28'02"" - 30'05"" - 2017 NYS	\$497.72
47NKD-1,2,3,4,RE4,RE5-NY	SPAINT COLOR, ROOF, 9219 Winter White, Beginning 5" Above Drip - 2017 NYS	\$705.46

Options Credits

47AGA3005-4	Body/Capacity Decrease to 30'05"", 65 Passenger 254"" WB		(\$485.00)
		Subtotal:	(\$485.00)

Beyond the Bus (Provided at NO CHARGE)



4 Leonard Way, Deposit, NY 13754 | T 800-554-4504 F 607-467-4550

Customer Name: Averill Park Central School

Lot C (Item 4-D): Type C, 64 Pupil Conventional Front-Engine Bus

Capacity 65

NYSDOT APPROVAL 2104-NY-65-00WC-ATC 2021 LBS Item #4 GASOLINE CE TYPE C

Projected Payment/Delivery Date:

This Quote Replaces Quote from 10/27/2020

Vote Date:

Comments:

Transportation Advisor: Sean Reilly (518) 424-6340

Contract #: PC67615

Award/Year: 23000/2016

Group # 40524

CE3005

Date: 10/28/2020

Quote #: SR-21023-005

This Quote Valid for 60 Days

LEONARD FAMILY SCHOLARSHIP FUND	FOR EVERY SCHOOL BUS SOLD, LEONARD BUS SALES WILL DONATE \$10 TO THE LEONARD FAMILY SCHOLARSHIP FUND WHICH BENEFITS CHILDREN OF NYAPT AND NYSBCA MEMBERS. PLEASE ASK YOUR TRANSPORTATION ADVISOR FOR DETAILS	\$0.00
	DETAILS	1

Tuesday, May 18, 2021

REVIEWED AND ACCEPTED BY:		
SIGNATURE	DATE	

PROJECTED DELIVERY DATE SUBJECT TO FUTURE CONFIRMATION

Total Purchase Amount	\$118,703.86
Waste Tire Fee (if applicable)	\$0.00
Tax (if applicable)	\$0.00
<u>Trades</u>	\$0.00
Rebates;	\$0.00
<u>Subtotal</u>	\$118,703.86
Quantity	
Unit Price Per Bus	\$118,703.86
Incentives:	\$0.00
NYS Contract Options:	\$1,281.08
Other Charges	\$0.00
Option Credits	(\$485.00)
Options Discount (16%)	(\$2,767.20)
Options Subject to Discount	\$17,295.00
Base Price	\$103,379.98

PAYMENT DUE UPON DELIVERY

Quote Number: NYBS3917



New York Bus Sales

7765 Lakeport Rd. Chittenango, NY, 13037 1-800-962-5768

Contract Name: IFB 23000 Contract #: PC67619 Contract Item #: A-5-G-A Group #: 40524 School Buses **Discount Percentage: 16%**

Page #: 3

Account Information:

Account

Averill Park Central School

Name:

District

Contact Name:

Mark Premo

Address:

146 Gettle Road

Averill Park, New York, 12018

Order Information:

No. of Units:

1

Approval #:

761-NY-30-00WC-MBI

Make and Model:

Micro Bird G5

Body Model:

Chevrolet

Chassis Model:

G5 (5 Row)

Capacity:

29 Children

Standard Equipment:

Included in Base Price: 29 Passenger 2021 Blue Bird Microbird G5, with a 159" WB * Dual Rear Wheel * 6.6L Gas Engine * 6 Speed Automatic Transmission w Over Drive * Hydraulic Brakes with ABS * 4,300 # Front and 8,600# Rear Axle * 220 amp Alternator * 33 Gallon Fuel Tank * 225/75R 16E All Season Tires * Tinted, Tempered Windows * Gray Rubber Floor with Matching Step Treads * Fire Block Upholstery * Econovent Roof Hatch * Heated Mirrors * LED Dome Lights* White Roof.

THIS EQUIPMENT MAY BE CHANGED BASED ON OPTIONS YOU SELECT AND ARE LISTED BELOW.

Chassis Equipment

Feature #	Description	NYS Selling	QTY	Extended
C60	Dash Air Conditioning Chevy/GMC Chassis	\$0.00	1	\$0.00
UOF	Chevrolet AM/FM Radio with MP3 Port	\$0.00	1	\$0.00
ALI	Factory Chassis Alignment	\$0.00	1	\$0.00

Total Chassis Options: \$0.00

Body Equipment:

Feature #	Description	NYS Selling	QTY	Extended
EMA	Manual Entrance Door Control for G5 (Not available with RH Grab Rai GDS)	\$336.84	1	\$336.84
HDA	42,000 BTU Heater	\$290.64	1	\$290.64
BBX-X	Battery Box for Auxiliary Battery. ON FORD E-SERIES chassis REQUIRES AUX BATTERY (OPTION 634) (N/A Ford Transit Chassis)	\$0.00	1	\$0.00
8WLS	Warning Lights - LED - Strobe	\$637.56	1	\$637.56
SSM3	SMI Stop Arm - LED - Strobe	\$41.16	1	\$41.16
DISC	Discount - New Customer Early Order Incentive	\$-1850.00	1	\$-1,850.00
DTW26	Dark Tint Windows - 26% Light Transmission All Body Windows	\$200.00	41	\$200.00

Total Body Options: \$-343.80

Third Party Installs:

Feature #	Description	NYS Selling	QTY	Extended
RustKote 10YR 26	i- RustKote Rust Inhibitor for Medium Bus (26-64 Passenger) 10 Year Program	\$1,980.00	1	\$1,980.00
SEON	SEON Camera System - Per Quote	\$1,593.00	1	\$1,593.00
Wells Communications	Wells Communications Two-Way Radio System - Per Quote	\$504.66	1	\$504.66

Total Third Party Options: \$4077.66

Price Summary:

Base Price \$53197.61

Options Price \$3733.86

Total Price (Per Bus) \$56931.47

Number of Units

Grand Total Price \$56931.47

> \$56931.47 P.O. Amount

122

Bus #: 122

Year: 2012

Body: Trans Tech

Chassis: Chevy Capacity: 28

Mileage: 103,944

Notes:

DRW, 6.0L

Engine: Chevy Fuel Type: Gas Condition: Good

Last 8 of VIN#: C1192340

Price: \$3,100

119

Bus #: 119

Year: 2012

Body: Trans Tech

Chassis: Chevy

Capacity: 28

Mileage: 98838

Engine: Chevy Fuel Type: Gas

Condition: Good

Last 8 of VIN#: C1182390

Price: **\$3,100**

Notes:

DRW 6.0L

113

Bus #: 113

Year: 2009

Body: Microbird

Chassis:

Capacity: 20

Mileage: 155,141

Engine: Chevy

Fuel Type: Gas

Condition: Good

Last 8 of VIN#: 91116139

Price: **\$900**

Notes:

SRW, 4.8L

Price Per Bus: \$56931.47

Quanitiy: 1

Trade Amount Evaluated: \$7100.00 Total Trade PO Amount: \$49831.47

ROBERT GREEN TRUCK DIVISION ROUTE 17 EAST EXIT 107, P.O. BOX 8002 ROCK HILL, N.Y. 12775

PHONE 845-794-0300 FAX 845-794-0295

ONONDAGA CTY #8415 STATEWIDE PIGGY BACK CONTRACT VANS TRUCK EQUIPMENT 1/19/2021

AVERILL PARK CENTRAL CENTRAL SCHOOLS 146 GETTLE ROAD AVERILL PARK,NY 12018 MARK PREMO PREMOM@APCSD.ORG

BASE MODEL LESS 17.43%/ FACTORY OPTIONS LESS 10%

PH 518 674-7070

FΧ

VN 2021 CHRYSLER MINI VAN AWD

VN 2021 CHRYSLER MINI VAN AWD		RS GREEN	
ΣΤΥ	UNIT PRICE		TOTAL
1 2021 CHRYSLER PACIFICA TOURING ALL WHEEL DRIVE	38,040.00	31,409.63	
1 FACTORY TO DEALER DESTINATION CHARGE		1,495.00	
1 ACX-MOPAR INTERIOR PROTECTION PACKAGE(LINERS)	680.00	612.00	\$612.00
1 ACK-MOPAR EMERGENCY ROADSIDE KIT	175.00		\$157.50
1 XCH-2 ADDITIONAL KEYS	100.00	90.00	\$90.00
	4		
	OUR TOTAL		600 704 40
DELIVEDY ZONE 3	SUB TOTAL DELIVERY		\$33,764.13 \$285.00
DELIVERY ZONE 3	FED EXCISE TAX		Ψ200.00
	TOTAL		\$34,049.13

AVERILL PARK CENTRAL SCHOOL DISTRICT BUS FLEET PROFILE AS OF 2/4/2021

Trade-ins				A3 01 2/4/2021		
Traue-ins						
Bus#	Year	Capacity	Make	Specs	Miles	Vin
106	2010	66	IC	466 / Air Brake / Auto	117,326	4DRBUAAN8AB227015
107	2010	66	IC	466 / Air Brake / Auto	123,020	4DRBUAANXAB227016
108	2010	66	IC	466 / Air Brake / Auto	118,858	4DRBUAAN1AB227017
109	2010	66	IC	466 / Air Brake / Auto	115,364	4DRBUAAN3AB227018
113	2009	20	GMC/Girardin	SW, 4.8 gas	155,143	1GDHG31C191116139
115	2014	65	IC	466 / Air Brake / Auto	88,818	EB418273
116	2014	65	IC	466 / Air Brake / Auto	88,760	EB418274
117	2014	65	IC	466 / Air Brake / Auto	90,832	EB418275
118	2014	65	IC	466 / Air Brake / Auto	88,873	EB418276
119	2012	28	Chev/TT	DW, 6.0 gas	102,479	C1182390
120	2012	28	Chev/TT	DW, 6.0 gas	96,456	C1182726
121	2012	28	Chev/TT	DW, 6.0 gas	103,195	C1180580
122	2012	28	Chev/TT	DW, 6.0 gas	107,395	
125	2013	20	Chev/TT	SW, 4.8 gas	104,905	D1171212
126	2013	20	Chev/TT	SW, 4.8 gas	113,442	D1171413
127	2015	65	IC	466 / Air Brake / Auto	64,220	FB669876
128	2015	65	IC	466 / Air Brake / Auto	55,283	FB669877
129	2015	65	IC	466 / Air Brake / Auto	73,644	FB669878
130	2015	65	IC	466 / Air Brake / Auto	73,238	FB669879
131	2014	28	Chev/TT	DW, 6.0 gas	95,927	E1170491
132	2014	28	Chev/TT	DW, 6.0 gas	74,385	E1171536
133	2014	28	Chev/TT	DW, 6.0 gas	74,104	E1170862
134	2014	28	Chev/TT	DW, 6.0 gas	75,686	E1171179
10	2015	65	IC	ISB / Air Brake / Auto	70,296	FB689380
11	2016	65	IC	ISB / Air Brake / Auto	71,109	GB000251
12	2016	65	IC	ISB / Air Brake / Auto	54,533	
13	2016	65	IC	ISB / Air Brake / Auto	66,568	GB000253
14	2016	65	IC	ISB / Air Brake / Auto	53,988	
15	2015	28	Chev/TT	DW, 6.0 gas	74,950	
17	2015	28	Chev/TT	DW, 6.0 gas	73,164	
18	2015	28	Chev/TT	DW, 6.0 gas	70,748	
19	2015	28	Chev/TT	DW, 6.0 gas	75,321	F1241922
20	2017	65	IC	ISB / Air Brake / Auto	55,091	HB380735
21	2017	65	IC	ISB / Air Brake / Auto	48,453	HB380736
22	2017	65	IC	ISB / Air Brake / Auto	51,017	
23	2017	65	IC	ISB / Air Brake / Auto	53,188	HB648322

AVERILL PARK CENTRAL SCHOOL DISTRICT BUS FLEET PROFILE AS OF 2/4/2021

24	2017	65	IC	ISB / Air Brake / Auto	51,429	HB648333
25	2017	65	IC	ISB / Air Brake / Auto	55,503	HB648334
26	2016	28	Chev/TT	DW, 6.0 gas	63,163	G1258859
27	2016	28	Chev/TT	DW, 6.0 gas	59,692	G1257418
28	2018	65	IC	ISB / Air Brake / Auto	44,144	JB493538
29	2018	65	IC	ISB / Air Brake / Auto	42,722	JB493539
30	2018	65	IC	ISB / Air Brake / Auto	35,365	JB493540
31	2018	65	IC	ISB / Air Brake / Auto	31,184	JB493541
32	2018	65	IC	ISB / Air Brake / Auto	41,353	JB493542
33	2018	65	IC	ISB / Air Brake / Auto	42,922	JB493543
34	2017	21+0	Chev/TT	DW, 6.0 gas	38,894	
35	2017	21+0	Chev/TT	DW, 6.0 gas	46,786	
36	2018	28	Chev/TT	DW, 6.0 gas	19,886	
37	2019	65	IC	8.8 Gas/Air Brake/Auto	26,284	
38	2019	65	IC	8.8 Gas/Air Brake/Auto	20,595	KB639395
39	2019	65	IC	8.8 Gas/Air Brake/Auto	20,757	KB639396
40	2019	65	IC	8.8 Gas/Air Brake/Auto	25,790	KB639397
41	2019	65	IC	8.8 Gas/Air Brake/Auto	23,512	
42	2019	65	IC	8.8 Gas/Air Brake/Auto	23,423	
44	2019	28	Chev/TT	DW, 6.0 gas	15,547	
45	2020	65	IC	8.8 Gas/Air Brake/Auto	17,251	
46	2020	65	IC	8.8 Gas/Air Brake/Auto	14,161	
47	2020	65	IC	8.8 Gas/Air Brake/Auto	12,953	
48	2020	65	IC	8.8 Gas/Air Brake/Auto	15,244	
49	2020	65	IC	8.8 Gas/Air Brake/Auto	13,645	
50	2020	65	IC	8.8 Gas/Air Brake/Auto	13,141	
51	2019	21+0wc	Chev/TT	DW, 6.0 gas	11,983	
52	2020	21+0wc	Chev/TT	DW, 6.0 gas	4,985	
53	2020	21+0wc	Chev/TT	DW, 6.0 gas	8,115	
54	2020	28	Chev/TT	DW, 6.0 gas	4,064	
55	2020	28	Chev/TT	DW, 6.0 gas	6,721	
56	2021	65	IC	8.8 Gas/Air Brake/Auto	4,314	
57	2021	65	IC	8.8 Gas/Air Brake/Auto	7,612	
58	2021	65	IC	8.8 Gas/Air Brake/Auto	6,403	
59	2021	65	IC	8.8 Gas/Air Brake/Auto	8,623	MB437411

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	Vehicle Type		Quantity	Replacement Program		
	65-66 Pass	Conventional	45	divded by 10 year life cyc	le = 4.5 per year t	o purchase
	20-28 Pass	Type A	21	divided by 10 year life cycle = 1.9 per year to purchase		
	Wheelchair	Buses	5	divided by 10 year life cycle = .5 per year to to purchase		
			71	7.1		
74	2007	9	Chevrolet	Suburban 6.0 gas	139,046	3GNGK26K97G249438
75	2007	9	Chevrolet	Suburban 6.0 gas	147,200	3GNGK26K97G249441
124	2013	6	Dodge	Mini Van	78,073	DR696153
43	2018	6	Dodge	Mini Van	13,700	